

B **2B-COMMERCE-ADMINISTRATOR**^{Q&As}

Salesforce Accredited B2B Commerce Administrator

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QUESTION 1

Which two statements are true assuming Salesforce B2B Commerce is installed in the production org?

Choose 2 answers

- A. When creating a Developer or Developer PRO sandbox the project must reinstall the CCSW managed package.
- B. When creating a partial copy sandbox using a sandbox template that is copying SFDC accounts, contact and opportunities need to execute the post installation steps found in the installation guide for my version.
- C. When creating a full copy sandbox the project needs to execute the post installation steps found in the installation guide for my version.
- D. A When creating a Developer or Developer PRO sandbox the project needs to execute the post Installation steps found in the installation guide for my version.

Correct Answer: CD

QUESTION 2

Which three standard Salesforce Objects does Salesforce B2B Commerce use?

Choose 3 answers

- A. Product
- B. User
- C. Account
- D. Order
- E. Contact

Correct Answer: BCE

QUESTION 3

Which two statements are true regarding the proper setup of subscriptions?

Choose 2 answers

- A. There must be two CC pricelist items for each subscription, the upfront cost and recurring price.
- B. A business user can define a standard product and SubProdTerm can be defined to enable a customer to purchase a subscription.
- C. The storefront associated with the SPT will provide the entitlement needed to display the subscription in the catalog

for the given customer.

D. Only one SPTs can be defined \\\or a subscription.

Correct Answer: AC

QUESTION 4

How is Anonymous checkout enabled?

A. By creating a global configuration setting called AnonChk and setting the value to enabled for the Checkout Module.

B. By setting the status on a Product to Released.

C. By going to CC ADMIN | Global settings | Settings and selecting "Allow anonymous checkout".

D. By going to CC ADMIN | storefront name | Checkout Settings and selecting "Allow anonymous checkout"

Correct Answer: D

QUESTION 5

Which two descriptions accurately describes a Kit Product Type?

Choose 2 answers

A. The pricing Kit Is determined by the products contained in the Kit

B. A Kit K constructed by the customer.

C. The pricing Kit price is determined by the price list item associated with the Kit.

D. A Kit Is a tightly related set of products.

Correct Answer: BC

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