B 2B-COMMERCE-ADMINISTRATOR^{Q&As}

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QUESTION 1

Which two statements are true regarding price lists?

Choose 2 answers

A. When using the promotions pricing strategy, each custom has a promotion. The Salesforce B2B Commerce storefront reflects all products defined across all promotions.

B. Using the Marketplace pricing strategy, as a buyer if a customer adds product X to my cart from both Seller A and Seller B. the customer\\'s cart will reflect two line items for the same product X at each price point.

C. When using Effective Accounts Parent-child hierarchy, the parent account has the CC Account Group and pricelist(s) while child accounts do not require CC Account Group.

D. When using standard CC Product pricing a business user can achieve customer specific pricing by creating a CC Product.

Correct Answer: BD

QUESTION 2

A company recently acquired two separate businesses, both of which have two separate e-stores. The company wants to migrate these eStore to Salesforce B2B Commerce, consolidating into a single platform.

Initially, the company wants these two stores to run independently of one another with their own set of customers (Customers on one storefront should not be able to login into other storefront) and their own look and feel, as well as their own product offering.

How should the Salesforce B2B Commerce consultant meet these business requests?

A. Multiple Storefronts Storefront Associations

B. Single Storefront. Multiple Account Groups

C. Single Storefront, effective Accounts

D. Multiple Salesforce Communities, Multiple Storefronts, Multiple Salesforce Profiles

Correct Answer: B

QUESTION 3

Which three standard Salesforce Objects does Salesforce B2B Commerce use?

Choose 3 answers

A. Product

B. User

C. Account

D. Order

E. Contact

Correct Answer: BCE

QUESTION 4

Which three statement regarding Storefront Associations?

Choose 3 answers

A. Restricted access to a particular storefront at the account cm account group level.

B. Multiple communities can use the same storefront.

C. Salesforce security settings at the community level can be ignored and leverage the security settings present within storefront associations

D. A default storefront is available for a given community.

E. Restricted access to a particular storefront at the account group level only

Correct Answer: ABD

QUESTION 5

Which two statements are true when upgrading Salesforce B2B Commerce from Release A to Release B?

Choose 2 answers

A. Take a backup of all your Salesforce B2B Commerce data, since all data is most likely to get erased during the upgrade.

B. Salesforce B2B Commerce upgrades do not touch data in Salesforce B2B Commerce objects

C. Salesforce B2B Commerce upgrades ONLY replaces and adds to Managed Package Meta Data already installed.

D. Take a backup of all the Salesforce B2B Commerce extensions, since most likely all the extensions are going to be overwritten.

Correct Answer: BC

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