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QUESTION 1

Which of the following is part of the Sales Cloud 2?

A. Accounts and Contacts

B. Cases

C. Marketing and Leads

D. Solutions

E. Content Library

F. Opportunities and Quotes

Correct Answer: ACEF

QUESTION 2

Which of the following settings directly affects Date fields to display as MM/DD/YYYY?

A. Local

B. Time Zone

C. Language

D. Default Currency

Correct Answer: A

QUESTION 3

The System Administrator has been asked to ensure an email goes out to Sales Ops when an opportunity is closed notifying them of the closed deal. What evaluation criteria will the system admin use for the workflow rule?

A. When a record is created

B. When a record is created or updated

C. When a record is created/updated and didn\\'t previously meet the trigger criteria

D. None of the above

Correct Answer: C

QUESTION 4

Create ads that display on search engines is possible in Salesforce using:

A. MSN

B. Yahoo

C. AOL

D. Google

Correct Answer: D

QUESTION 5

When controlling and dependent fields are available in Connect Offline...

A. You will be able to edit one, with it automatically updating the other

B. The logic between them is not available

C. You can only edit the controlling field

D. You can only edit the dependent field

Correct Answer: B

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