

ADX-201^{Q&As}

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QUESTION 1

When a record is deleted it sits in the recycling bin for 30 days

- A. True
- B. False

Correct Answer: B

Reference: https://help.salesforce.com/articleView?id=home_delete.htm&type=5

QUESTION 2

Which is a capability of the Cloud Scheduler? Choose 2 answers:

- A. Allow a user to propose multiple meeting times
- B. Automatic propose meeting times based on Salesforce user calendars
- C. Sync a Salesforce calendar with an Outlook Calendar
- D. Custom brand different invitations per customer

Correct Answer: AB

QUESTION 3

You can create a custom report on solution categories and solution categories are available in list views.

- A. True
- B. False

Correct Answer: B

QUESTION 4

Which statement is true about custom summary formula?

- A. It cannot reference other formula fields in an object
- B. It cannot be used in graphs
- C. It can only be used in Standard Reports
- D. It can only be used in Custom Reports

Correct Answer: A

QUESTION 5

With Client Management enabled, when a lead is converted without a value in the company field, it becomes a person account.

A. True

B. False

Correct Answer: A

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