

ADVANCED-ADMINISTRATOR^{Q&As}

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QUESTION 1

A sales manager is receiving an "insufficient privileges" error when viewing a contact. The contact owner is under the manager in the role hierarchy. What is the reason the sales manager is not able to view the contact?

- A. The contact owner has not selected the option to share contacts with others in the role hierarchy.
- B. The contact sharing settings are private, so access to the record is limited to the contact owner and system administrator.
- C. The account sharing settings are controlled by the parent, and the account owner is not under the sales manager's role.
- D. The contact sharing settings are controlled by the parent, and the account owner is not under the sales manager's role.

Correct Answer: C

QUESTION 2

A user has been granted a delegated admin to a custom object. What can he complete on that object? Choose two answers.

- A. Create custom Picklist in that object
- B. Modify OWD
- C. Modify Sharing Settings
- D. Create a new Custom field

Correct Answer: AD

QUESTION 3

Universal Containers wants to convert a lookup relationship to a master-detail relationship. What action should the administrator take prior to converting the relationship?

- A. Remove roll-up summary fields on the parent prior to changing the field type.
- B. Delete the current lookup field before adding the new master-detail field.
- C. Ensure all existing records have a value in the current lookup field.
- D. Select the allow re-parenting option on the master-detail relationship field.

Correct Answer: B

Reference: <https://trailblazers.salesforce.com/answers?id=90630000000iBT6AAM>

QUESTION 4

How to configure to make easier to search Knowledge Article? Choose 5

- A. Search using Global Search
- B. Search from Article Tab
- C. Use Article Type and Select Filters like Data Category
- D. Use Stemming
- E. Use Search Column
- F. Use Profiles
- G. Synonyms
- H. Auto Complete tag

Correct Answer: BCDGH

QUESTION 5

DreamHouseRealty wants better insights into potential revenue in the next quarter and is considering using Collaborative Forecasts. What should the administrator consider when setting up Collaborative Forecasts?

- A. Opportunity Split data cannot be viewed in a forecast.
- B. A forecast can be either revenue-based or quantity-based.
- C. A single org can have up to six different types of forecasts.
- D. The default forecast categories cannot be customized.

Correct Answer: B

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