

# ADVANCED-ADMINISTRATOR<sup>Q&As</sup>

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## QUESTION 1

AW Computing is conducting an audit and wants to understand how many objects have been shared as public externally.

Which tool should the administrator use to quickly obtain this details?

- A. Security Health Check
- B. Setup Audit Trail
- C. Session Security Settings
- D. Object Manager

Correct Answer: C

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## QUESTION 2

Ursa Major Solar (UMS) wants to identify customers that need to install a new solar panel monitor system it recently released. UMS tracks the installed products as Asset records that are related to the Account. Sales management has asked the administrator to create a report for users.

What is the recommended method for the administrator to meet the requirement?

- A. Use PREVGROUPVAL() in Report Builder.
- B. Use Role Hierarchy filter to restrict related records.
- C. Use a Summary report with Bucket Columns.
- D. Use a Cross Filter with WITHOUT logic.

Correct Answer: D

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## QUESTION 3

North Trail Outfitters want to automate the assignment of territories to opportunities.

Which two features are needed to meet this requirement.

- A. Enable opportunity owner-based sharing
- B. Create an Apex Class
- C. Create Assignment Rules
- D. Enable filter-based Opportunity Territory Assignment

Correct Answer: CD

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## QUESTION 4

Universal Containers needs to create price books for sales representatives in multiple regions. How should the administrator meet this requirement?

- A. Delete the products that are not needed by a region from the standard price book.
- B. Clone the standard price book and create a new price book for each region.
- C. Delete the standard price book and create new price books for each region.
- D. Add new Price book entries to the standard price book for each region.

Correct Answer: B

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## QUESTION 5

Which Statement is true about the creation of entitlement processes? Choose 2

- A. Entitlement versioning allows changes to existing entitlement processes
- B. Entitlements have their own organization wide defaults
- C. The Manage Entitlement permission must be enabled
- D. Milestones can be created dynamically based on other fields

Correct Answer: CD

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