

# ADVANCED-ADMINISTRATOR<sup>Q&As</sup>

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## QUESTION 1

While working with a report a Sales Manager at SFB Industries would like to see the % that each opportunity is contributing to the overall pipeline. How can this be achieved?

- A. Create a custom summary formula and use the PARENTGROUPVAL function
- B. Create a formula field on the opportunity and include this in the report
- C. Create a formula field on the opportunity that uses the PARENTGROUPVAL function. Include this in the report
- D. Create a custom summary formula and use the PREVGROUPVAL function

Correct Answer: A

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## QUESTION 2

At Cloud Kicks, the Sales team uses a specific dashboard to see how they are doing daily. The team has asked the administrator for an easier way to see this dashboard.

What should the administrator recommend?

- A. Add the dashboard to the Sales team's home page.
- B. Create a custom app with a dashboard.
- C. Email the dashboard to the Sales Team every morning.
- D. Update the Sales team's app with a new dashboard.

Correct Answer: A

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## QUESTION 3

The sales team has requested that a new field be added to accounts called Current Customer. The default value will be No and will change "Yes" if any related opportunity is successfully closed as won. What can an admin do to meet this requirement?

- A. Configure current customer as a roll-up summary field that will recalculate whenever an opportunity is won
- B. Use an Apex trigger on the Account object that sets the Current customer field when an opportunity is won.
- C. Use a workflow rule on the Opportunity object that sets the current customer field when an opportunity is won.
- D. Configure current customer as a text field and use an approval process to recalculate its value

Correct Answer: B

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## QUESTION 4

In deleting Meta-Data from a Developer Org., what tool can you use? Choose 2

- A. Force.com IDE
- B. Dataloader
- C. Force.com Migration Tool
- D. Change Set

Correct Answer: AC

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## QUESTION 5

What are three characteristics of Dynamic Dashboards? (Choose three answers.)

- A. Dynamic Dashboards can display the data of a set running user
- B. Dynamic Dashboards can display the data of the logged-in user
- C. Dynamic Dashboards can be viewed by anyone
- D. Authorised users can change the running user of a Dynamic Dashboard

Correct Answer: ABD

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