# ADM-211<sup>Q&As</sup>

Administration Essentials for Experienced Admin

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#### **QUESTION 1**

Sales force can be used as a release and change management tool.

A. True

B. False

Correct Answer: A

#### **QUESTION 2**

Which of the following will make it easier for users to reach merge tools?

- A. Build a custom bottom/link to the merge wizard
- B. Merge using the KxcelConnector
- C. Be granted delete rights to merge leads
- D. All of the above

Correct Answer: D

#### **QUESTION 3**

What are some ways to back up your data?

Choose 3 answers.

- A. Data Loader (Export feature)
- B. Full data export or weekly data export
- C. Store your data locally
- D. Run Reports
- Correct Answer: ABD

#### **QUESTION 4**

What are some of the limitations of a Developer org?

Correct Answer: 20 MB of file and 20 MB of data 5000 API call/24 hours Partner and Customer Portal Mobile and Platform Licenses

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#### **QUESTION 5**

How many levels deep can cross-object formulas go?

A. 2
B. 3
C. 4
D. 5
E. E. None of the above

Correct Answer: D

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