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QUESTION 1

A customer wants to invest in a reliable network, data center, and collaboration solution with no ROI investigation. Which engagement maturity level is appropriate for this customer?

- A. Partial business engagement
- B. Business-first engagement
- C. Multi-domain engagement
- D. Domain-specific engagement

Correct Answer: A

QUESTION 2

What are two real-world examples of business motivation model elements? (Choose two.)

- A. a company mission statement or company vision statement
- B. a security policy that is introduced by a state healthcare department to serve as a guideline to all state hospitals
- C. a request for information to collect written information about supplier capabilities
- D. a return on investment calculation to determine the investment cost of a program of work
- E. a new business solution that is implemented for teachers in a university

Correct Answer: AB

QUESTION 3

Which architecture considers cost and lifecycle management?

- A. technology architecture
- B. information architecture
- C. business architecture
- D. implementation architecture

Correct Answer: C

QUESTION 4

Which statement about a business capability is true?



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- A. It includes and identifies technology products.
- B. It supports one or more outcomes.
- C. It should be specific, measurable, achievable, realistic, and time bound.
- D. It must support multiple outcomes.

Correct Answer: B

Reference: https://cio-wiki.org/wiki/Business_Capability

QUESTION 5

You use the operating model canvas to expand which part of the business model canvas?

- A. bottom
- B. right side
- C. top
- D. left side

Correct Answer: D

Reference: https://www.stratexhub.com/stratex-hub/operating-model-canvas

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