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QUESTION 1

Which option describes a benefit of using a Balanced Scorecard approach to performance measurement?

A. Allows project managers to detect and mitigate problems as they arise

B. Indicates the financial return on investment for a project

C. Combines qualitative and quantitative metrics to give a well-rounded view of the performance of a project

D. Allows management to focus their full attention on one outcome at a time

Correct Answer: C

QUESTION 2

Which three benefits will the customer see when the partner creates a roadmap that aligns IT initiatives to their business? (Choose three.)

A. Elevate the relevance of the IT department.

B. Clear view of IT investments.

C. Better alignment between business standard roadmap and IT.

D. Revenue growth.

E. Technology adoption.

Correct Answer: ABC

QUESTION 3

Which option can assist with determining technology requirements arising from a customer initiative to implement a business process improvement?

A. Create a Use Case diagram to model the improved business process and from this determine what technology is required.

B. Use the Business Motivation Model to analyze business and technology requirements for a given initiative.

C. Undertake an Ishikawa Analysis to determine root causes and determine how technology can resolve these issues.

D. Perform a gap analysis between "as-is" and "to-be" states to determine what technology will be required.

Correct Answer: D

QUESTION 4

Which two options are reasons why we are seeing increasing levels of business-led change? (Choose two.)

A. Because IT solutions are going through a trend of decreasing costs.

B. Because business requirements are changing rapidly.

C. Because the technology led change is too expensive.

D. Because of the disruption created by the megatrends: cloud, mobility, big data, video.

Correct Answer: BC

QUESTION 5

Which statement about assumptions that are defined when you create the business case is true?

A. They reflect best case situations for obtaining the highest level of benefit.

B. They are defined to reduce the risk that the customer is unhappy with solution benefits.

C. They should reflect factors or activities that are not yet known, but require some estimate or basis to develop a credible business case.

D. They should be validated only with the IT representatives, not with business unit personnel.

Correct Answer: C

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