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QUESTION 1

Which option is a benefit of evolutionary prototyping?

- A. can be built with minimal functionality
- B. can be done without analysis
- C. can be built without requirements
- D. can be discarded after testing

Correct Answer: C

QUESTION 2

Which is the most effective way to assess sales team benefits from an enhanced wireless and security infrastructure?

- A. Ask the sales leader to define the productivity improvement gain they need to gain support for a business case.
- B. Interview a random set of users, and ask for their informal estimate of time savings.
- C. Analyze the work patterns for the top 15% of users according to network access volume.
- D. Follow a structured evaluation plan to capture data on productivity, effectiveness, and improved controls.

Correct Answer: D

QUESTION 3

How are you able to deliver capabilities when using transition architecture approaches to change?

- A. Incrementally
- B. All at the same time
- C. In any sequence, with similar results
- D. Earlier than stakeholders require

Correct Answer: A

QUESTION 4

Which two groups of Stakeholders should be involved in validating the implementation roadmap? (Choose two.)

- A. End users
- B. Technical decision makers



- C. Application developers
- D. Internal account team
- E. Budget holders

Correct Answer: BE

QUESTION 5

What two key factors should you consider when determining business objectives and desired outcomes? (Choose two.)

- A. Business priorities and goals
- B. Cisco architectures and smart solutions
- C. Cisco validated designs
- D. Critical success factors and key performance indicators
- E. Cisco and partner professional services offerings

Correct Answer: AD

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