820-424^{Q&As}

Selling Business Outcomes Specialists

Pass Cisco 820-424 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.lead4pass.com/820-424.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco
Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

Which is the Cisco recommended technique for verifying the \\'as-is\\' state of the business?

A. Discussing the Business Model Canvas

B. Presenting the root cause analysis of a customer problem

C. Modeling high volume parts of the customer\\'s business process

D. Using "The five whys" questioning approach

Correct Answer: A

QUESTION 2

What two key factors should you consider when determining business objectives and desired outcomes? (Choose two.)

A. Business priorities and goals

B. Cisco architectures and smart solutions

C. Cisco validated designs

D. Critical success factors and key performance indicators

E. Cisco and partner professional services offerings

Correct Answer: AD

QUESTION 3

Which two options are reasons for a customer to select an X-as-a-service consumption model over anon-premise cloud implementation? (Choose two.)

A. increased self reliance on internal capabilities

B. increased flexibility and agility

C. reduced operational expenditure requirements

D. reduced capital expei?iture requirements

Correct Answer: CD

QUESTION 4

Which option is a business benefit that maybe realized from the implementationof a business outcomes-focused technology intervention?

A. Increased proportion of services that is delivered in the cloud

B. reduced time to market for new products

C. reduced technology management overhead

D. reduced number of servers that are required in the data

Correct Answer: C

QUESTION 5

Which is true regarding mapping solutions and capabilities?

A. You should prioritize those capabilities for which Cisco has the biggest competitive advantage over other IT firms.

B. You should focus your time and the customer\'s attention on a few capabilities that make a strong impact.

C. You should ask the customer\'s IT leader to identify which capabilities they need more details about in order to plan installation activities.

D. You should allocate your project efforts so you can promote the highest number of solution features in a recommendation to the customer.

Correct Answer: B

[820-424 PDF Dumps](#)   [820-424 VCE Dumps](#)   [820-424 Braindumps](#)

To Read the Whole Q&As, please purchase the Complete Version from Our website.

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - Windows, Mac, Android, iPhone, iPod, iPad, Kindle

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

https://www.lead4pass.com/allproducts

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket: