

## 810-440<sup>Q&As</sup>

Adopting The Cisco Business Architecture Approach (DTBAA)

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**QUESTION 1**

You are proposing a solution to a group that conflicts with a competing initiative of one of the group members. Which audience type does this group member belong to?

- A. sympathetic
- B. uninformed
- C. critical
- D. hostile

Correct Answer: D

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**QUESTION 2**

Which value of enterprise architecture is true?

- A. They describe the arrangement of products to deliver a business outcome.
- B. They describe how business outcomes are defined.
- C. They provide an overall view of a given problem.
- D. They outline how business priorities are reached.

Correct Answer: C

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**QUESTION 3**

Which domains of the Open Group Architecture Framework?are included in the customer knowledge phase of Cisco Business Architecture?

- A. business architecture, information systems architecture, technology architecture, opportunities and solutions
- B. business architecture, architecture vision, technology architecture
- C. preliminary, architecture vision, business architecture
- D. business architecture, information systems architecture, technology architecture

Correct Answer: C

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**QUESTION 4**

Which tool is leveraged by Cisco business architect for describing, visualizing, assessing, and changing business models?

- A. business model canvas
- B. business model agenda
- C. business model visualization
- D. business model framework

Correct Answer: A

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## QUESTION 5

Which two examples are indirect financial benefits? (Choose two.)

- A. increased customer satisfaction
- B. increased operational expenditures
- C. increased process efficiency
- D. decreased capital expenditures
- E. decreased total cost of ownership

Correct Answer: AC

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