

## 810-440<sup>Q&As</sup>

Adopting The Cisco Business Architecture Approach (DTBAA)

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## QUESTION 1

Which options are two features of business requirements? (Choose two.)

- A. Business requirements are managed by stakeholders.
- B. Business requirements support specific business objectives.
- C. Business requirements are prioritized in compliance with influence dynamics.
- D. Business requirements are dynamic in nature and change over time.
- E. Business requirements are always defined inside a line of business.

Correct Answer: BD

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## QUESTION 2

You are an account manager and your customer asks you for help to quantify the impact that the technology investment they are about to make has on their business priorities. Which step is the best next step?

- A. Set up an executive briefing.
- B. Set up a meeting to engage a business architect.
- C. Set up a product briefing that describes the benefits the product has, followed by an executive briefing.
- D. Set up a product briefing that describes the benefits the product has.

Correct Answer: C

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## QUESTION 3

The Open Group Architecture Framework is a community used Enterprise Architecture methodology. One of the pillars of TOGAF is the Architecture Development Method. Which two elements are steps/phases within the ADM cycle? (Choose two.)

- A. organizational structure
- B. resiliency study
- C. holistic architecture
- D. business architecture
- E. information system architecture

Correct Answer: DE

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## QUESTION 4

Which categories can collaboration help achieve business goals for the customer?

- A. Innovation, Industries, Incentives.
- B. Line of Business, Vertical, Business Outcome.
- C. Industry markets, Business Outcome, Technology Innovation.
- D. Line of Business, Vertical, Business Value.

Correct Answer: D

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## QUESTION 5

Which description of the channel building block in the business model canvas is true?

- A. key activities that support the value proposition
- B. value that the business delivers to its customers
- C. how the business reaches its customers
- D. for whom is the business creating value

Correct Answer: C

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