



810-401^{Q&As}

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QUESTION 1

According to Cisco, what is the main benefit of the Internet of Everything?

- A. discrete focus on top industries health and finance
- B. compensates for errors in business process design
- C. brings improvements to businesses and people
- D. makes better use of legacy investments

Correct Answer: C

QUESTION 2

Drag and drop the financial benefits on the left to the direct and indirect spaces on the right.

Select and Place:

Faster time to market	indirect
Reduced product management	indirect
Reduced CAPEX and OPEX	indirect
Improved customer satisfaction	direct
Higher employee morale	direct
Impact on TCO	direct

Correct Answer:



QUESTION 3

For which categories can collaboration between the sales professional and the customer achieve business goals?

- A. industry markets, technology innovation, and business incentives
- B. line of business, technology innovation, and business outcomes
- C. industry markets, technology innovation, and business outcomes
- D. line of business, industry markets, and realized business value

Correct Answer: D

QUESTION 4

Which one of the following solutions enables business outcomes in the manufacturing industry?

- A. Remote Expert
- B. Advanced Routing
- C. Service Provider Network Infrastructure
- D. Plant Floor Control Network



E. Multilayer Switching

Correct Answer: C

QUESTION 5

Which characteristic of the Cisco Internet of Everything has the most impact on business?

- A. connecting people for measuring the usage trends of services
- B. delivering the services to the right person at the right time
- C. leveraging data into more useful information for decision making
- D. having physical devices and objects connected to the internet

Correct Answer: C

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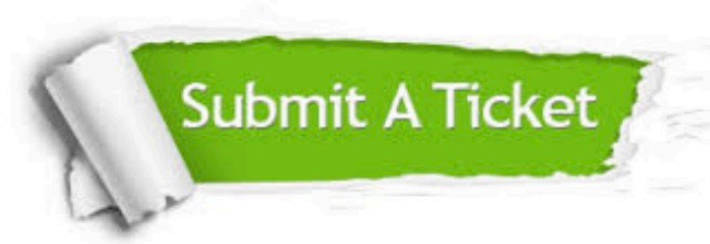
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