



74-678^{Q&As}

Designing and Providing Microsoft Volume Licensing Solutions to Large Organisations

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QUESTION 1

Which two goals are met by the company's current licensing solution given the planned changes? Each correct answer presents part of the solution.

- A. A Datum must run the most up-to-date versions of the desktop platform products to access the custom application.
- B. A Datum wants the users to be able to access their corporate desktop from their home computer.
- C. A Datum wants to deliver Windows and Office in a virtual desktop to the users.
- D. A Datum wants to be able to install multiple virtual desktops on the device of each user.
- E. A Datum wants the flexibility to deploy virtual desktops to the cloud.

Correct Answer: BC

Not A: The latest versions can not be used. Not D, not E: No current cloud licensing exists.

* Scenario:

/ Current Licensing Solution

A Datum recently signed an Enterprise Agreement that includes Office Professional Plus, Windows Enterprise Upgrade, and Microsoft Core CAL Suite licensed per user.

Currently, all of the licenses for SQL Server are assigned to long-term workloads. / A Datum uses Microsoft Lync Server 2010, Microsoft SharePoint Server 2010, and Microsoft Exchange Server 2010. Various versions of Microsoft SQL Server are used heavily across the server farm both as an infrastructure product and as a data warehouse tool.

/ Business Goals A Datum spent a significant amount of time developing a custom application that will be used by hundreds of the company's partners and suppliers. The application will always run on the latest version of SQL Server and SharePoint Server. A Datum wants the application to be available to the users immediately.

QUESTION 2

This question requires that you evaluate the underlined text to determine if it is correct.

Office Online is a benefit that is only available through Software Assurance (SA).

Review the underlined text. If it makes the statement correct select "No change is needed." If the statement is incorrect, select the answer choice that makes the statement correct.

- A. No change is needed.
- B. Downgrade rights
- C. Rights to purchase Step-up licenses
- D. Re-imaging rights

Correct Answer: C



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To obtain a Step-up license to a higher level edition of a qualifying product, you need a lower level edition license with active Software Assurance coverage.

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Key benefits of Software Assurance include: / Rights to new software releases during the term of your agreement at no additional cost / Planning Services to enable efficient deployments / In-person and online training for IT pros and end users / Access to unique technologies available only to Software Assurance customers / Ways to spread payments over time

QUESTION 3

A customer has an Enterprise Agreement that includes Microsoft Office Professional Plus, Microsoft Core CAL Suite, and Windows Enterprise Upgrade.

The customer provides virtualized desktops that run Windows 7 to licensed users.

You need to recommend a solution to allow the users to access the virtual desktops from their personal devices while the users are working from the company offices.

Which license should you recommend?

- A. Windows Companion Subscription License (CSL)
- B. Windows Enterprise Upgrade
- C. Microsoft Desktop Optimization Pack (MDOP)
- D. Windows Thin PC

Correct Answer: D

Windows Thin PC enables customers to repurpose existing PCs as thin clients by providing a smaller footprint, locked down version of Windows 7. This provides organizations with significant benefits: Reduced End Point costs for VDI Excellent Thin Client experience Enterprise Ready platform

QUESTION 4

A customer plans to deploy a Virtual Desktop Infrastructure (VDI) by using Microsoft technologies. Users will access the deployment on-premises and at home from personal computers.

You need to tell the customer which Software Assurance (SA) benefits can be used to enable a full VDI deployment.

Which three SA benefits should you identify? Each correct answer presents part of the solution.

- A. Windows Roaming Use Rights
- B. Visualization Rights for Windows
- C. Enhanced Edition Benefits



D. Windows Virtual Desktop Access (VDA) rights

E. Home Use Program

F. Windows Thin PC

Correct Answer: ACE

A: Extended roaming rights Primary user of a VDA or SA device can access VDI desktop from any device outside the corporate firewall

C: Use any version of Windows Upgrade/downgrade rights for Windows included

E: Software Assurance (SA) licensing provides Windows desktop customers with technical support, training vouchers, home-use rights and other benefits.

QUESTION 5

A customer wants to buy Online Services and perpetual licenses for on-premises software through one agreement. The customer wants to add Software Assurance (SA) to some of the licenses for the on-premises products.

You need to recommend an agreement for the customer.

What should you recommend?

A. Open

B. Open Value Non-Company-wide

C. Server and Cloud Enrollment (SCE)

D. Select Plus

Correct Answer: B

The Open Value program comes with two options Non-Company-wide and Company -wide. The Open Value Non-company-wide option offers simplified license management for more control over your IT investment and better management of software costs with the advantages of Software Assurance.

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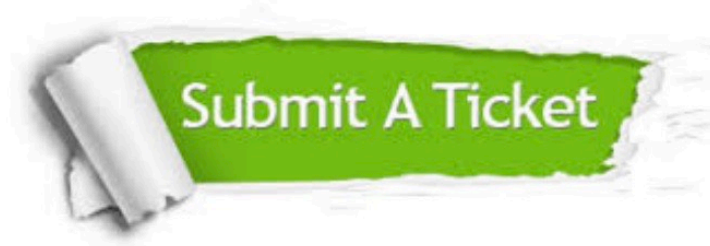
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