



# 74-674<sup>Q&As</sup>

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### QUESTION 1

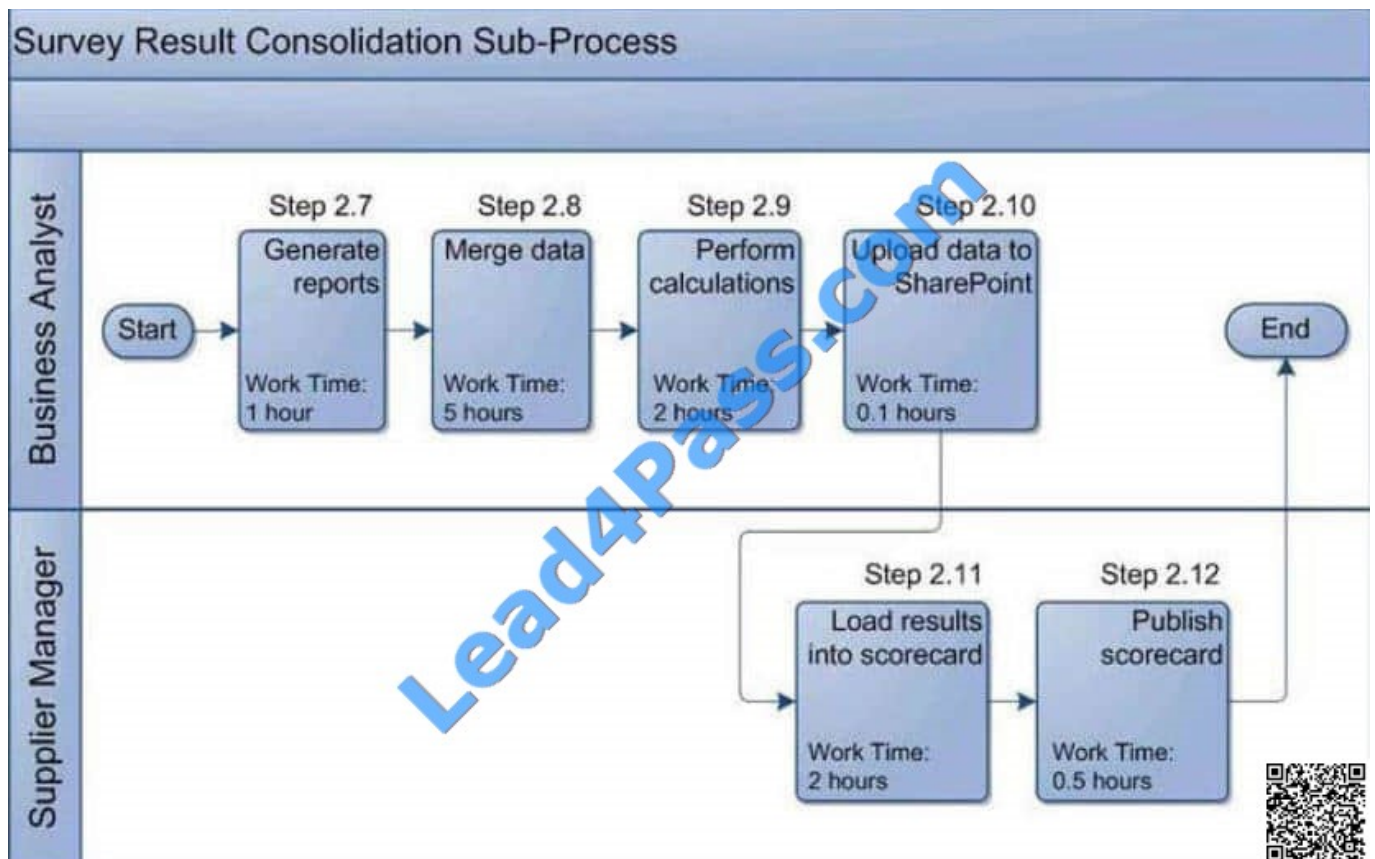
You are evaluating an automated safety certification management system for Fabrikam. You need to present a high-level value proposition statement to the Vice President. Which value proposition statement should you present?

- A. The Safety Coordinator works more efficiently, reducing overtime hours.
- B. Automating the certification process reduces the risk of plant shutdowns.
- C. Employees are more satisfied since they will not lose time from work.
- D. Government regulatory compliance inspectors are satisfied with the availability of safety compliance records.

Correct Answer: B

### QUESTION 2

A portion of the current state business process for Woodgrove Bank is shown in the following exhibit. (Click the Exhibit button.) This portion of the business process is repeated every quarter for all 40 suppliers that the ESM group manages directly and is completed by one business manager and one supplier manager. You need to identify the total labor costs the bank would save by removing lines 2.8 and 2.11 from the process. What are the annual total savings?



A. \$18,000



- B. \$72,000
- C. \$96,000
- D. \$144,000

Correct Answer: B

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### QUESTION 3

You are evaluating a company-wide safety management solution for Fabrikam. You need to identify which Fabrikam interviewee is responsible for implementing this solution. Which interviewee should you identify?

- A. Corporate Controller
- B. Production Operations Manager
- C. Plant Safety Department Manager
- D. Vice President

Correct Answer: D

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### QUESTION 4

You need to recommend enhancing the use of Microsoft Office SharePoint Server to address A.

Datums proposal development process challenges. Which of the following enhancements should you recommend?

- A. Automate proposal development review loops to leverage workflow functionality.
- B. Develop a more robust taxonomy to improve company-wide search functionality.
- C. Create a searchable subject matter expert (SME) database to streamline proposal team member selection.
- D. Leverage additional team functionality to drive cross-regional proposal development collaboration.

Correct Answer: A

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### QUESTION 5

You need to identify the most important benefit derived from the Contoso sales process improvement project. What should you identify?

- A. Cost avoidance



- B. Cost reductions
- C. Revenue generation
- D. Revenue protection

Correct Answer: C

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