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Cisco IoT Advantage for Account Managers (IOTAAM)

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QUESTION 1

Which functions does Cisco DNA-Center manage?

- A. policy provision, design assurance
- B. detect secure maintain view
- C. segment, deploy, integrate audit
- D. configure, secure, manage monitor

Correct Answer: A

QUESTION 2

In which two critical areas does Cisco's advanced roadside intelligence provide incremental value to customers in the transportation industry? (Choose two)

- A. consolidate infrastructure for other public services and commercial companies
- B. improved throughput for cellular backhaul
- C. improved road user safety
- D. dynamic event detection notification and response
- E. positioning of vehicle charging stations

Correct Answer: BC

QUESTION 3

Which is the main differentiator for Cisco in Oil and Gas?

- A. end-to-end solution based on solid secure infrastructure
- B. product price effectiveness and compatibility with third-party solutions
- C. capability to send data in a multi-cloud environment leveraging field computing devices
- D. compatibility with a few automation standards

Correct Answer: C

QUESTION 4

Which two functions describe the role of the IE5000 in the network hierarchy? (Choose two)

- A. The IE5000 series are ruggedized, rack mount highly secure and scalable switches for access layer deployments
- B. The IE5000 series are ruggedized. rack mount highly secure and scalable switches for aggregation layer deployments
- C. The IE5000 series are ruggedized. rack mount highly secure and scalable routers for aggregation layer deployments
- D. The IE5000 series are ruggedized. rack mount highly secure and scalable routers for distribution layer deployments
- E. The IE5000 series are ruggedized. rack mount highly secure and scalable switches for distribution layer deployments

Correct Answer: AD

QUESTION 5

What is a key digitization outcome in manufacturing?

- A. faster product lifecycle
- B. better products
- C. regulatory compliance
- D. better connected communities

Correct Answer: A

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