700-805^{Q&As}

Cisco Renewals Manager (CRM)

Pass Cisco 700-805 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.leads4pass.com/700-805.html

100% Passing Guarantee 100% Money Back Assurance

Following Questions and Answers are all new published by Cisco Official Exam Center

Instant Download After Purchase

100% Money Back Guarantee

😳 365 Days Free Update

Leads4Pass

800,000+ Satisfied Customers



Leads4Pass

QUESTION 1

Which approach should be applied when renewing a quote?

- A. Product led approach
- B. Solutions led approach
- C. Reward led approach
- D. Concerns led approach

Correct Answer: C

QUESTION 2

Which task should a Renewals Manager perform during the Prospect phase?

- A. Risk Assessment
- B. Risk Mitigation
- C. Review new opportunities
- D. Terms negotiation
- Correct Answer: C

QUESTION 3

Which three financial metrics are critical in renewing subscriptions? (Choose three.)

- A. net new sales
- B. annual re curing revenue
- C. close rate
- D. training costs
- E. renewal rate

QUESTION 4

Which statement best describes an Accelerator?

A. An on-call service for customer support

Correct Answer: BDE

Leads4Pass

- B. A one-on-one deep dive on network issues
- C. A one-on-one coaching engagement covering specific use cases
- D. A hosted one-to-many educational webinar with live expert Q and A

Correct Answer: D

QUESTION 5

What is the primary measurement of success for a Renewals Manager?

- A. upsell percentage
- B. percentage of contracts closed
- C. renewal success rate
- D. iARR rate
- Correct Answer: C

Latest 700-805 Dumps

700-805 VCE Dumps

700-805 Study Guide