

## 700-805<sup>Q&As</sup>

Cisco Renewals Manager (CRM)

### Pass Cisco 700-805 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.leads4pass.com/700-805.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Cisco  
Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

What is the primary measurement of success for a Renewals Manager?

- A. upsell percentage
- B. percentage of contracts closed
- C. renewal success rate
- D. iARR rate

Correct Answer: C

---

**QUESTION 2**

Which critical task must be performed during the Qualification phase?

- A. validate customer inventory
- B. develop a Success Plan
- C. quote delivery
- D. Renewal Plan development

Correct Answer: A

---

**QUESTION 3**

Which service offering helps define the customer's IT vision and strategy?

- A. Support
- B. Advisory
- C. Optimization
- D. Training

Correct Answer: B

---

**QUESTION 4**

Which of the Cisco Security product offerings focuses on identifying abnormal or suspicious network behaviors?

- A. Meraki
- B. Stealth watch

C. Tetration

D. App Dynamics

Correct Answer: B

---

## QUESTION 5

Which product addresses network segment a in issues and is comprised of Viptela and Meraki products?

A. Tetration

B. SD-WAN

C. Security applications

D. Cloud services

Correct Answer: D

[700-805 Practice Test](#)

[700-805 Study Guide](#)

[700-805 Exam Questions](#)