



# 700-802<sup>Q&As</sup>

Cisco IoT Manufacturing Account

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#### QUESTION 1

In which two ways can you start conversations with Facilities Managers? (Choose two.)

- A. Talk about percent of energy coverage.
- B. Talk about reducing energy usage and peak charges.
- C. Talk about reducing downtime.
- D. Talk about thwarting attacks and security breaches.

Correct Answer: AB

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#### QUESTION 2

In which two ways can you start conversations with an Automation Controls Director? (Choose two.)

- A. Talk about thwarting attacks and security breaches.
- B. Talk about the desire to reduce cabinets.
- C. Talk about worker safety.
- D. Talk about reducing downtime with network and device visibility.

Correct Answer: BD

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#### QUESTION 3

What does the Cisco Connected Factory Energy Management solution primarily help customers to do?

- A. Make money
- B. Save money
- C. Be safer
- D. Budget money.

Correct Answer: B

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#### QUESTION 4

Which four options are overarching categories of physical hardware within the product structure? (Choose four.)

- A. plant routing
- B. JouleX



- C. field network
- D. plant switching
- E. IP cameras
- F. connected safety and security

Correct Answer: ACDE

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#### QUESTION 5

In which manufacturing business domains are Connected Factory solutions implemented?

- A. cell/area zone, factory zone, machine zone
- B. cell/area zone, plant, demilitarized zone, enterprise zone
- C. plant, jump zone, demilitarized zone
- D. plant, jump zone, demilitarized zone, danger zone

Correct Answer: B

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