



# 700-801<sup>Q&As</sup>

IoT Sales Fundamentals

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#### QUESTION 1

In addition to its exceptional network, what does working with Cisco also provide with?

- A. Regionally-tailored product and offerings.
- B. A new approach to customer service.
- C. Facilitated mergers with IT-focused companies.
- D. Outstanding source code.

Correct Answer: D

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#### QUESTION 2

Which option describes the idea behind the fog data in motion?

- A. Data gets caught in the fog and is unable to reach the cloud.
- B. Data is constantly being sent back and forth between the cloud and devices.
- C. Data is continuously sent to the edge to be analyzed for relevant information.
- D. Data goes through continuous analysis to provide key insights.

Correct Answer: C

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#### QUESTION 3

Which three solutions are part of the Cisco internet of Things application portfolio? ( Choose three.)

- A. Fog/Edge (IOX)
- B. Data center
- C. IaaS
- D. PaaS/Cloud (DSX)
- E. Management and Analytics

Correct Answer: ADE

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#### QUESTION 4

Three of the Cisco Connected Factory solutions are: Connected Factory Automation, Connected factory wireless, and connected factory security which option is the fourth solution?



- A. Connected Factory Cloud.
- B. Connected Factory Energy Management.
- C. Connected Factory Outlets.
- D. Connected Factory Pipelines.

Correct Answer: B

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#### QUESTION 5

Three of the Cisco Connected Oil and Gas solutions are: Connected Refinery, Secure Ops, and oilfield. Which option is the fourth solution?

- A. Connected pipeline.
- B. Connected Data
- C. Connected Mining
- D. Connected Tram

Correct Answer: A

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