

700-760^{Q&As}

Cisco Security Architecture for Account Managers

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QUESTION 1

Which two products empower customers to create secure next-gen networks? (Choose two.)

- A. AMP
- B. ISE
- C. ACI
- D. SD-Access
- E. MFA

Correct Answer: BC

QUESTION 2

In which two ways does Cisco address resource constraints for customers? (Choose two.)

- A. Extended datacenter support
- B. IoT device hardware upgrades
- C. Environment control via URL filtering and AVC
- D. Enable many features via one appliance
- E. Consolidated training

Correct Answer: BE

QUESTION 3

What are two results of utilizing a fragmented security model? (Choose two.)

- A. Individual components pieced together to meet requirements.
- B. Decreased visibility and limited understand of security coverage.
- C. Reduced malicious file risk through additional segmentation.
- D. Decreased network accessibility through multiple applications.
- E. Increased identity controls.

Correct Answer: AE

QUESTION 4

For what does ACI provide a single point of support?

- A. automation
- B. management
- C. orchestration
- D. visibility

Correct Answer: A

QUESTION 5

Which three factors should a customer consider when choosing the ideal security solution provider? (Choose three.)

- A. Creates new market opportunities
- B. Delivers excellent partner and customer support
- C. Generates higher margins on each sale
- D. Provides solutions at the lowest cost
- E. Offers more than just niche products
- F. Is committed to security

Correct Answer: BEF

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