



# 700-701<sup>Q&As</sup>

Cisco Application Centric Infrastructure for Account Managers

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#### QUESTION 1

Which statement describes why ACI planning and deployment services are often considered critical to customer success?

- A. Cisco APIC requires a database administrator to manage the device database.
- B. ACI fabric is a new approach to networking with integration to external applications.
- C. ACI fabric requires custom scripting to operate.
- D. ACI fabric is a development framework for customers to build applications.

Correct Answer: D

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#### QUESTION 2

Which two data center use cases are often drivers for an SDN solution? (Choose two.)

- A. Mainframe terminals
- B. Secure multi-tenancy
- C. BYOD
- D. Applications
- E. Guest wireless access

Correct Answer: CD

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#### QUESTION 3

Which statement about the BiDi optics for 40G connection is true?

- A. BiDi optics is an industry standard and is supported in all 40G solutions.
- B. BiDi optics are build into the Cisco Nexus 9300 Switch, while eliminates the cost for separate optics.
- C. BiDi optics support 40G on low-cost copper cables.
- D. BiDi optics support 40G on existing 10G MMF cables in the data center, which often eliminates the cost to rewire.

Correct Answer: D

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#### QUESTION 4

Which customer requirement is addressed by an ACI solution?



- A. Big data analytics
- B. Database performance improvement
- C. Server consolidation
- D. Virtual and physical workloads

Correct Answer: D

Reference: <http://www.cisco.com/c/en/us/solutions/collateral/data-center-virtualization/application-centric-infrastructure/white-paper-c11-731999.html> (main features, see 4th bullet)

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#### QUESTION 5

What is a Cisco Nexus 9300 Series Switch?

- A. An all-in-one SDN solution
- B. A modular switch
- C. A virtual software switch
- D. A fixed top-of-rack switch

Correct Answer: D

The Cisco Nexus 9300 platform consists of fixed-port switches designed for top-of-rack (ToR) and middle-of-row (MoR) deployment in data centers that support enterprise applications, service provider hosting, and cloud computing environments. The switches are Layer 2 and 3 nonblocking 10 and 40 Gigabit Ethernet and Fibre Channel over Ethernet (FCoE)-capable switches with up to 2.56 terabits per second (Tbps) of internal bandwidth. Reference: <http://www.cisco.com/c/en/us/products/collateral/switches/nexus-9000-series-switches/datasheet-c78-729405.html>

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