

700-551^{Q&As}

Express Security for Account Managers

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QUESTION 1

Whichthree are key points from the Threat-Centric module? (Choose three.)

- A. Cisco Security is the #1 threat model
- B. Customers are searching for security answers without interrupting productivity
- C. Cisco Security provides flexible, simple, and integrated advanced threat detection, through a multilayerd approach
- D. The Cisco Security Portfolio provide security across the entire business environment
- E. An effective security solution can help overcomeever-growing security challenges
- F. Cisco Security provides direct simple, and balanced detection by driving customer outcomes

Correct Answer: CDF

QUESTION 2

Which are three resources Cisco provides to build your practice? (Choose three.)

- A. Security portfolio guides
- **B.** Case Studies
- C. Custom websites
- D. Webinars and seminars
- E. Toolkits
- F. Training

Correct Answer: ABC

QUESTION 3

Which two attack vectors protected by Cyber Threat Defense and Network Analytics? (Choose two)

A. Web

- B. E-mail
- C. Campus and Branch
- D. Voicemail
- E. Cloud apps
- Correct Answer: BC



QUESTION 4

Which are three main areas of the Cisco Security Portfolio? (Choose three.)

- A. Roaming Security
- B. Advanced Threat
- C. Policy and Entry
- D. ASA and NGIPS
- E. Cloud Security
- F. Web and E-mail Security

Correct Answer: BEF

QUESTION 5

Which three are profit incentives for partners? (Choose three.)

- A. Opportunity Incentive Program
- B. Profit Incentive Program
- C. Value Incentive Program
- D. Solution Incentive Program
- E. Training Incentive Program
- F. Cross-sell Incentive Program

Correct Answer: ABC

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