



# 700-505<sup>Q&As</sup>

SMB Specialization for Account Managers

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### QUESTION 1

Which two customer characteristics indicate an opportunity for Cisco Meraki cloud-managed networks? (Choose two.)

- A. having networking experts on site
- B. requiring a high degree of flexibility and customization
- C. implementing data center or large campus deployments
- D. having distributed sites and lean IT staff
- E. moving applications to the cloud

Correct Answer: CD

Section: (none)

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### QUESTION 2

Which three switching technology components distinguish Cisco from competing products? (Choose three.)

- A. RSTP8021w
- B. Universal PoE
- C. medianet
- D. Flexible NetFlow
- E. Multiprotocol Label Switching
- F. Gigabit Ethernet

Correct Answer: BCD

Section: (none)

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### QUESTION 3

Which Cisco series switch is stackable and provides solid baseline switching?

- A. 200 Series
- B. 300 Series
- C. 500 Series
- D. 100 Series

Correct Answer: C



Section: (none)

Reference:

[http://www.sws.cz/prod\\_img/cisco/500seriesaag.pdf](http://www.sws.cz/prod_img/cisco/500seriesaag.pdf)

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#### QUESTION 4

Which statement about the Cisco Meraki cloud architecture is true?

- A. Devices are configured in the cloud on first use and then managed locally after they are set up.
- B. All Meraki devices are managed locally by default.
- C. Management data flows to the Cisco Meraki cloud and user traffic flows directly to its destination on the LAN or across the WAN.
- D. All data flows through the Cisco Meraki cloud.

Correct Answer: C

Section: (none)

Reference:

<http://meraki.cisco.com/products/architecture/>

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#### QUESTION 5

Which three options are customer benefits of implementing a Cisco Borderless switching solution? (Choose three.)

- A. Spanning Tree
- B. Smart Install
- C. AutoSmartPorts
- D. Smart CallHome
- E. Solar-powered
- F. Uninterruptable power

Correct Answer: BCD

Section: (none)

Reference:

[http://www.cisco.com/en/US/prod/collateral/switches/ps5718/ps4324/at\\_a\\_glance\\_c45-686803.pdf](http://www.cisco.com/en/US/prod/collateral/switches/ps5718/ps4324/at_a_glance_c45-686803.pdf)

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