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QUESTION 1

Which four product categories have Cisco Meraki cloud-managed offerings? (Choose four.)

A. IP telephones

B. Cisco Telepresence

C. Mobile device management

D. Switches

E. Security appliances

F. Servers

G. Storage

H. Wireless access points

Correct Answer: CDEH

Section: (none)

Reference:

http://meraki.cisco.com/ (see products)

QUESTION 2

Which two options are benefits of the Cisco ASA 5500-X Series over the Cisco ASA 5500 Series? (Choose two.)

A. The Cisco IPS does not require an additional hardware module.

B. Cisco IPS throughput up to 650 Mb/s is provided.

C. The Cisco Content Security does not require an additional hardware module.

D. Firewall throughput up to 12 Gb/s is provided.

Correct Answer: AC

Section: (none)

Reference:

http://www.cisco.com/en/US/prod/collateral/vpndevc/ps6032/ps6094/ps6120/at_a_glance_c45- 701635.pdf

QUESTION 3

Which Cisco service is targeted for customers that want proactive monitoring?

A. SMARTnet

B. Small Business Support Service

C. SmartCare

D. Collaborative Professional Services

Correct Answer: C

Section: (none)

The Cisco?Smart Care Service proactively verifies that the network is secure, reliable, and functioning optimally so that you can improve your employee productivity and customer responsiveness and get the most from your technology

investments.

Reference:

http://www.cisco.com/web/partners/services/programs/smartcare/downloads/Cisco_Smart_Care_
Partner_AAG_1111.pdf

QUESTION 4

Which three options are opportunities for partners to introduce Cisco Meraki products to existing or prospective customers? (Choose three.)

A. Cisco Meraki roadshow

B. Webinars with a free AP for qualified attendees IE

C. Cisco Meraki equipment rental program

D. Free mobile device management with Systems Manager

E. Free product trials

F. Free Cisco Meraki refurbished equipment

Correct Answer: BDE

Section: (none)

QUESTION 5

Which two statements about telephone support for Cisco Small Business Support Service are true? (Choose two.)

A. Local business hours support is available for languages other than English.

B. Phone support is limited to English and Spanish.

C. 24x7 support is available in all languages.

D. 24x7 support is available in English.

E. Local business hours support is available for languages other than English and Spanish.

F. 24x7 support is available in English and Spanish.

Correct Answer: AD

Section: (none)

Phone coverage has expanded to 24 hours daily in English (previously business hours only). Install, maintain and make changes to networks and phones during off-hours. Other languages remain local business hours.

Reference:

https://supportforums.cisco.com/community/netpro/small-business/sbsupportservice

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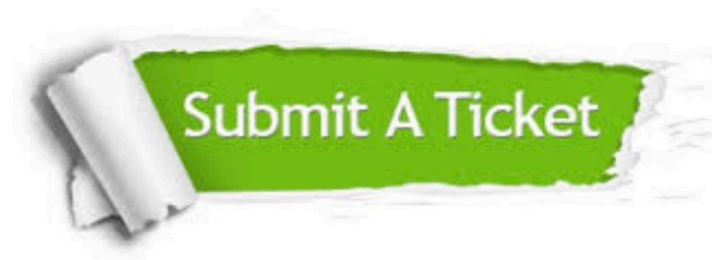
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