



700-301^{Q&As}

Advanced Borderless Network Architecture Sales Exam

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QUESTION 1

Which Cisco solution provides the features that are needed to support the rich-media requirements of medianets?
Select exactly 1 answer(s) from the following:

- A. Cisco CleanAir technology
- B. Cisco Medianet
- C. Cisco VideoStream
- D. Cisco ClientLink

Correct Answer: B

QUESTION 2

Which two security controls are used by Cisco SAFE to protect network endpoints? (Choose two.)

- A. web and email traffic security
- B. cloud security
- C. Cisco IPS
- D. Cisco IronPort Web Security

Correct Answer: AC

QUESTION 3

If your customer is interested in deploying private cloud virtualization, on which sales tip should you focus?

- A. The benefits of driving WAN refresh and WAN optimization as part of data center consolidation and VXI
- B. Add-on capabilities of WAN, such as application survivability
- C. The details of making WAN routing a line item in cloud infrastructure budgets
- D. The option of WAN refresh to customer cloud application rollouts

Correct Answer: A

QUESTION 4

Which two of the following are fundamental aspects that influence security? (Choose two.)



- A. industry standards
- B. regulations
- C. architecture principles
- D. control
- E. visibility

Correct Answer: DE

QUESTION 5

Which cloud connector provides additional reliability through redundant, localized call processing at the customer site during network outages?

- A. Cisco Cloud Storage Connector
- B. Cisco Unified Border Element
- C. Cisco Unified SRST
- D. WebEx Cloud Connected Audio

Correct Answer: C

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