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QUESTION 1

What is a primary selling point of the Cisco AMP solution for a customer CxO or IT security executive?

- A. goes beyond blocking to define the scope of the problem
- B. provides the most effective TCO to address malware
- C. reduces response times by 50 percent and eliminates reinfections
- D. can be deployed as a physical appliance or as a virtual image

Correct Answer: B

QUESTION 2

Which attack vector needs protection across the extended enterprise?

- A. VPN tunnels
- B. encrypted traffic
- C. network, endpoint, mobile, virtual, and cloud environment
- D. vulnerable Windows hosts

Correct Answer: C

QUESTION 3

What is Cisco Fire SIGHT?

- A. advanced firewall features that enable superior Layer 7 access control
- B. the fastest hardware on which to run the next-generation IPS
- C. centralized management platform for Cisco Source fire
- D. a cloud-based intelligence-gathering system that enables retrospective security

Correct Answer: C

QUESTION 4

Which Gartner rating has set the Cisco next-generation IPS solution apart from competing products for the past 8 years?

- A. visionary



- B. leader
- C. challenger
- D. niche player

Correct Answer: A

QUESTION 5

With regard to deal qualification, what is the least qualified opportunity for Cisco AMP?

- A. The customer has Fire Eye deployed in the account.
- B. The customer has an IT security or investor relations team that addresses malware
- C. The customer has Cisco AMP in exploration mode.
- D. The customer has an antivirus or endpoint security displacement opportunity.

Correct Answer: D

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