



# 700-295<sup>Q&As</sup>

IPS Express Security Account Manager Representative

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### QUESTION 1

In addition to application, context, and content awareness and an Agile Security engine, which feature does Gartner specify as part of a next-generation IPS solution?

- A. standard first-generation IPS
- B. firewalling
- C. encryption
- D. antivirus

Correct Answer: A

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### QUESTION 2

Which three initial qualifying questions should you ask a customer when discussing malware with regard to Cisco AMP? (Choose three.)

- A. How many mobile workers do you have?
- B. Do you have repeat infections?
- C. How do you respond to malware?
- D. Do you have malware in your organization?
- E. Which signatures are enabled on your IPS?
- F. What is your network access control policy?

Correct Answer: BCD

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### QUESTION 3

Which security technology can protect networks during the After phase of the attack continuum model?

- A. next-generation firewall
- B. AMP
- C. web security
- D. next-generation IPS

Correct Answer: B

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### QUESTION 4



Which solution has the most robust partner ecosystem and APIs?

- A. McAfee
- B. Cisco Source fire
- C. IBM ISS
- D. HP Tipping Point

Correct Answer: B

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#### QUESTION 5

According to Gartner, what does "next-generation" in next-generation IPS indicate?

- A. visibility and automation that enables the IPS to adapt itself to the changing vulnerability posture in networks
- B. additional application control and firewall features for access control
- C. use of a central, scalable management platform to coordinate hundreds of sensors
- D. nothing; the term is just a buzzword

Correct Answer: A

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