



700-265^{Q&As}

Cisco Advanced Security Architecture for Account Managers

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QUESTION 1

Which two options are products and benefits of the mobile threat-centric solution? (Choose two)

- A. enforced device security policies with Meraki
- B. enhanced control access with ISE and Cloudlock
- C. device phishing protection through AMP
- D. automated policy enforcement with ASAv
- E. software-defined segmentation through TrustSec

Correct Answer: AB

QUESTION 2

Which issues are resolved with the Security Advantage programs? (Choose two)

- A. Have a defined consumption level
- B. Have undefined security spend
- C. Have an end-of-year budget
- D. Require customized investments
- E. Need an unlimited consumption model

Correct Answer: AC

QUESTION 3

Which option describes how partners can help customers using their unique relationship with Cisco award-winning resources and support?

- A. Be the first to receive new innovations
- B. Take advantage of incentives programs
- C. Access 24-hour support around the world
- D. Earn higher margins on each deal sold

Correct Answer: C

QUESTION 4



Which three options does Cisco provide to customers for complete protection against current security threat? (choose three)

- A. Threat-centric defense
- B. Sporadic application analysis
- C. Accelerated threat identification
- D. Enhanced remediation
- E. Accelerated threat identification
- F. Manual security intelligence updates

Correct Answer: ACDE

QUESTION 5

Which NGFW appliance do you use if your customer is a small business that requires multilayered protection and task automation?

- A. ASA4100 Series
- B. FirePower 3100 Series
- C. Cisco 4000 Series NGIPS
- D. ASA5500-X with FirePOWER
- E. Cisco 500 Series ISR

Correct Answer: D

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