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Cisco Advanced Security Architecture for Account Managers

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QUESTION 1

Which application works with Cisco NGFW to provide administrators powerful application and usage controls over mobile users?

A. TrustSec

B. Cloudlock

C. Stealthwatch

D. Next Generation Firewall

E. AnyConnect

F. AMP Threat Grid

Correct Answer: D

QUESTION 2

Which two options are solutions and features of campus and branch threat-centirc solution? (Choose two)

A. Enabled and protected investment

B. File retrospection and trajectory

C. NGFW and NGIPS

D. Network analytics

E. Behavioral indication of compromise

Correct Answer: CD

QUESTION 3

Which component of AMP provides the details that customers need to address problems after a breach is identified?

A. context awareness

B. file sandboxing

C. rapid remediation

D. continuous analysis

E. network control

Correct Answer: C

QUESTION 4

How action do sellers help customers take during the adopt phase of the software lifecycle?

A. Anticipate future requirements and prepare accordingly.

B. Help customers manage their assets.

C. Develop an activation strategy and development plan.

D. Assist customers to become comfortable with their new software.

E. Identify new opportunities for services.

Correct Answer: D

QUESTION 5

Why do partners often have a hard time selling their new security solutions to customers?

A. Customers have antiquated solutions.

B. Customers show a lack of concern over malware and threats.

C. Customers boast completely secure environments.

D. Customers have overcrowded portfolios of security solutions from multiple vendors.

Correct Answer: D

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