



700-265^{Q&As}

Cisco Advanced Security Architecture for Account Managers

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QUESTION 1

Which application works with Cisco NGFW to provide administrators powerful application and usage controls over mobile users?

- A. TrustSec
- B. Cloudlock
- C. Stealthwatch
- D. Next Generation Firewall
- E. AnyConnect
- F. AMP Threat Grid

Correct Answer: D

QUESTION 2

Which two options are solutions and features of campus and branch threat-centric solution? (Choose two)

- A. Enabled and protected investment
- B. File retrospection and trajectory
- C. NGFW and NGIPS
- D. Network analytics
- E. Behavioral indication of compromise

Correct Answer: CD

QUESTION 3

Which component of AMP provides the details that customers need to address problems after a breach is identified?

- A. context awareness
- B. file sandboxing
- C. rapid remediation
- D. continuous analysis
- E. network control

Correct Answer: C



QUESTION 4

How action do sellers help customers take during the adopt phase of the software lifecycle?

- A. Anticipate future requirements and prepare accordingly.
- B. Help customers manage their assets.
- C. Develop an activation strategy and development plan.
- D. Assist customers to become comfortable with their new software.
- E. Identify new opportunities for services.

Correct Answer: D

QUESTION 5

Why do partners often have a hard time selling their new security solutions to customers?

- A. Customers have antiquated solutions.
- B. Customers show a lack of concern over malware and threats.
- C. Customers boast completely secure environments.
- D. Customers have overcrowded portfolios of security solutions from multiple vendors.

Correct Answer: D

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