



# 700-260<sup>Q&As</sup>

Advanced Security Architecture for Account Manager

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### QUESTION 1

Which component of NGFW and NGIPS security is updated after an attack to help prevent threats before they encounter the network next time?

- A. Cisco Talos Security Intelligence and Research Group
- B. Cisco Next-Generation Intrusion Prevention System
- C. site-to-site VPN
- D. identity and access control
- E. Cisco Next-Generation Firewall

Correct Answer: D

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### QUESTION 2

Cutting IT administrative costs and leveraging current hardware are features that demonstrate which Cisco business value?

- A. Completeness
- B. Cost effectiveness
- C. Flexibility
- D. Control
- E. Protection

Correct Answer: B

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### QUESTION 3

Which three options should a customer look for when choosing the ideal security solution provider? (Choose three.)

- A. Delivers better partner and customer support
- B. Generates higher margins on each sale
- C. Creates new market opportunities
- D. Offers more than just niche products
- E. Is committed to security
- F. Provides solutions at the lowest cost
- G. Prioritizes one security solution above all else



Correct Answer: ADE

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#### QUESTION 4

The concern that the security provider of a customer might leave the market or reach end- of-life status is addressed by which Cisco security solutions trait?

- A. Robustness
- B. Stability
- C. Cost
- D. Functionality
- E. Familiarity

Correct Answer: B

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#### QUESTION 5

Which Cisco security benefit is a differentiator that allows partners to plan and model their businesses?

- A. Comprehensive vision for security
- B. One solution to fit every need
- C. Unparalleled commitment
- D. Lowest price points
- E. Best-in-class technologies

Correct Answer: A

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