# 700-150<sup>Q&As</sup>

Introduction to Cisco Sales exam

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#### **QUESTION 1**

What is the negative impact of digitization on businesses?

- A. Moving applications away from the web
- B. Putting demands on the network
- C. Making old experiences seem new
- D. Increasing the security of data

Correct Answer: B

#### **QUESTION 2**

Which component in DNA Center achieves automation?

- A. Tetration
- **B. Network Control Platform**
- C. Network Data Platform
- D. Identity Services Engine
- Correct Answer: B

#### **QUESTION 3**

How long is the average "time to detection" of a security threat for Cisco\\'s customers?

- A. 48 hours
- B. 4 hours
- C. 3 days
- D. 17 hours
- Correct Answer: D

#### **QUESTION 4**

Which of the following are included in Cisco\\'s portfolio of converged infrastructure solutions?

- A. VersaStack.VxBlock.FlexStack.andFlexPod
- B. FlashStack.VersaStack.HyperFlex.andVxBlock

- C. HyperFlex.FlexPod.FlexStack.and VxBlock
- D. HyperFlex.Talos.VxBlock.andVersaStack

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Correct Answer: B
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#### **QUESTION 5**

Cisco has phones and desktop endpoints. Which of the following is an example?

- A. Cisco Webex Board
- B. Cisco IP Phone
- C. Cisco Jabber
- D. Cisco Telepresence 1X5000 series
- Correct Answer: B

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