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Cisco Midsize Collaboration Solutions for Account Managers

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QUESTION 1

Which three operational benefits are provided by Cisco Business Edition 6000? (Choose three.)

A. support for multiple management platforms

B. faster end-user adoption through collaboration process templates

C. faster updates through smaller software packages

D. reduced implementation risk through reference architectures and validated designs

E. better user experience based on end-to-end architectural approach

F. faster solution implementation due to preloaded and preconfigured collaboration applications

Correct Answer: BEF

QUESTION 2

Which way for customers to engage is preferred?

A. contact center

B. web

C. email

D. anywhere, anytime, any device using multiple communication channels

E. Cisco Telepresence

Correct Answer: D

QUESTION 3

Which licensing option gives the customer the highest value and best option to grow?

A. Cisco UWL Enterprise

B. Cisco UWL Standard

C. Cisco UCL Professional

D. Cisco UWL Professional

Correct Answer: D

QUESTION 4

Which description of the Cisco Collaboration architecture is true\\'?

A. a flexible network framework designed to enable integration with the collaboration requirements of the customer

B. a flexible collaboration framework designed to support any customer and any user collaboration needs

C. a collaboration framework designed to support the collaboration needs of a typical large enterprise

D. a collaboration framework designed to integrate the existing customer collaboration functionalities with Cisco network infrastructure

Correct Answer: A

QUESTION 5

How many devices are supported by the Cisco BE6000S model?

A. 2500

B. 1000

C. 300

D. 150

Correct Answer: A

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