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Advanced Collaboration Architecture Field Engineer Exam

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QUESTION 1

Which two options should you keep in mind when presenting a solution for the business side to the non-IT executives? (Choose two)

A. They need to know how the collaboration architecture will help achieve their strategic goals.

B. They need detailed information about the different layers of the future collaboration architecture.

C. They need to understand the applications and services that you have embedded in your architectural design.

D. They need information on how collaboration architecture will be deployed and serviced.

E. They need to know how the collaboration architecture will provide benefits and support their operational business.

Correct Answer: AE

QUESTION 2

Which option leads to the development of high-level and detailed customer designs?

A. mapping collaboration maps with the Cisco Collaboration Architecture solutions

B. mapping collaboration maps with the customer\\'s existing solutions

C. mapping collaboration maps with the customer assessment procedure

D. mapping collaboration maps with the customer business model

Correct Answer: A

QUESTION 3

Which statement best describes Cisco Smart Business Architecture?

A. Cisco Smart Business Architecture is a set of modeling tools that help customers design their future Cisco Collaboration Architecture model

B. Cisco Smart Business Architecture is a set of advanced design guides to help customers and partners design new advanced architectures.

C. Cisco Smart Business Architecture is a solution-level series of step-by-step solution and architecture guides to help quickly and efficiently implement mainstream architectures.

D. Similar to Cisco Validated Designs, Cisco Smart Business Architecture helps early adaptors to implement new technologies before they become mainstream technologies

Correct Answer: C

QUESTION 4

The customer satisfaction index is an important business Key Performance Indicator Which building block of the business model references that KPI?

A. customer segments

B. key activities

C. CRM

D. channels

Correct Answer: C

QUESTION 5

Which two options are business requirements in the public sector vertical market? (Choose two.)

A. creating rich opportunities for effective collaboration and learning

B. transforming customer experience

C. increasing employee productivity

D. supporting mobile environment

E. increasing revenue

Correct Answer: AD

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