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Cisco Video Sales Essentials

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QUESTION 1

Which endpoint solutions is used in a conference room or training room?

A. Room system

B. Desktop system

C. Mobile client

D. Immersive system

Correct Answer: A

QUESTION 2

According to PWC, how many patients are willing to meet with a physician on video?

A. 30%

B. 50%

C. 80%

D. 60%

Correct Answer: C

QUESTION 3

Which mobile endpoint is designed to work with Cisco Meeting Server?

A. Spark

B. Jabber

C. CMA

D. WebEx

Correct Answer: C

QUESTION 4

Which call control solution is designed for advanced video routing on video-only networks?

A. UCM

B. HCS

C. Spark

D. Expressway

Correct Answer: D

QUESTION 5

Which cloud-based call control solution supports unified communications and contact center?

A. Spark

B. UCM

C. Expressway

D. HCS

Correct Answer: D