

## 700-020<sup>Q&As</sup>

Cisco Video Sales Essentials

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## QUESTION 1

What is a function of an endpoint?

- A. To act as a traffic cop for network communication.
- B. To provide an audio and video interface for the user.
- C. To join 3 or more participants in a meeting.
- D. To schedule calls.

Correct Answer: B

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## QUESTION 2

What is a function of a call control solution?

- A. To join 3 or more participants in a meeting.
- B. To schedule calls.
- C. To provide an audio and video interface for the user.
- D. To act as a traffic cop for network communication.

Correct Answer: D

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## QUESTION 3

What can a Cisco solution enable an energy industry customer to do?

- A. Exchange patient information with specialists more quickly.
- B. Accelerate loan approvals.
- C. Increase guest attraction with reliable services.
- D. Increase the speed of repairing and replacing aging infrastructure.

Correct Answer: D

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## QUESTION 4

Which system uses Intelligent Audio to cancel out background noise?

- A. DX70
- B. Spark

C. Jabber

D. DX80

Correct Answer: D

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## QUESTION 5

What can a Cisco solution enable a government or public sector industry customer to do?

A. Provide face-to-face customer communication methods for competitive advantage, increasing upsell and cross-sell opportunities.

B. Differentiate guest experiences.

C. Provide real-time management of critically ill patients by remotely located specialists.

D. Optimize the citizen experience through enabling face-to-face access to government employees, especially from rural or remote areas.

Correct Answer: D

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