



# 700-001<sup>Q&As</sup>

Cisco Video Solution Sales Representative

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#### QUESTION 1

Which option contributes to the market leadership that Cisco enjoys?

- A. Android technology
- B. broad end-to-end communications solutions portfolio.
- C. Internet of Things
- D. partnerships with competitor

Correct Answer: B

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#### QUESTION 2

Which two features contribute to the competitive advantage of the Cisco video portfolio? (Choose two)

- A. All cameras have Speaker Track technology.
- B. All products use only touch interfaces.
- C. Calls can be moved between devices.
- D. Mobile devices can view shared content.
- E. All endpoints have embedded multisite.

Correct Answer: CD

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#### QUESTION 3

How many devices, per person, will users connect to the Internet by the year 2020?

- A. 1
- B. 3
- C. 7
- D. 12

Correct Answer: C

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#### QUESTION 4

Which product is a chassis-based system for multipoint conferencing with 10 hot-swappable card slots?

- A. MSE 8000



- B. MCU 4500
- C. MCU 5300
- D. Tele Presence server

Correct Answer: A

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#### QUESTION 5

Which product streamlines the deployment of video?

- A. Cisco touch
- B. Cisco Business Edition 6000
- C. Cisco Tele Presence ISDN Link
- D. Cisco Tele Presence Server.

Correct Answer: B

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