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QUESTION 1

What are the three steps to follow to engage a potential Cisco Unified Computing System customer with a qualified Cisco solution? (Choose three)

- A. Review the needs of the client.
- B. Create a client profile.
- C. Confirm the strategy.
- D. Deliver a solution.
- E. Define and plan.
- F. Engage an extended sales team to develop a preliminary solution.
- G. Confirm the sale.
- H. Conduct market research.

Correct Answer: CEF

QUESTION 2

Which statement is true about the management of a computing solution using Cisco Unified Computing System?

- A. Cisco UCS Manager is installed as a virtual machine.
- B. Cisco UCS Manager runs separately fabric switches.
- C. Cisco UCS Manager does not require additional server resources for Cisco UCS management.
- D. Cisco UCS Manager can be used for operating system patch management.

Correct Answer: C

QUESTION 3

In a Cisco Unified Computing solution, which two actions are the easiest ways to increase connectivity throughput? (Choose two.)

- A. Add additional Cisco UCS 6100 Fabric Interconnect switches to the Cisco UCS cluster.
- B. Move some servers into a separate Cisco UCS cluster.
- C. Add additional servers in the Cisco UCS cluster.
- D. Use additional uplinks on a Cisco UCS 2104XP I/O module.
- E. Use two Cisco UCS 2104XP I/O modules per chassis.



Correct Answer: DE

QUESTION 4

Which server setup would be the most suitable for a customer who is deploying server and desktop virtualization?

- A. servers that are equipped with a very fast processor
- B. servers that are equipped with a fast internal bus
- C. servers that are equipped with a large amount of memory
- D. servers that are equipped with a high-throughput I/O subsystem

Correct Answer: C

QUESTION 5

What are two ultimate goals of virtualization? (Choose two.)

- A. space consolidation
- B. improved operations
- C. operational flexibility
- D. low CapEx
- E. low OpEx
- F. deployment simplicity

Correct Answer: BC

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