



Advanced IP NGN Architecture Sales

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QUESTION 1

Which type of Cisco routers would you choose for the core layer of the Cisco IP NGN architecture?

- A. Cisco CRS-3 Carrier Router System
- B. Cisco ASR 9000 Series Aggregation Services Routers
- C. Cisco 3900 Series Routers
- D. Cisco ASR 1000 Series Aggregation Services Routers

Correct Answer: A

QUESTION 2

What are the three major areas of business where Cisco is facing competition from its market rivals? (Choose three.)

- A. Cloud services
- B. Network infrastructure
- C. Client services
- D. Monetization solutions
- E. Capital services
- F. Application solutions
- Correct Answer: BCD

QUESTION 3

What are three Cisco Services that address customer needs? (Choose three.)

- A. Cisco Technical Assistance Center
- B. online technical resources
- C. advance hardware replacement and onsite field engineers
- D. On-site equipment testing
- E. online field engineers
- F. online system engineers

Correct Answer: ABC



QUESTION 4

Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three.)

- A. location-based service
- B. audio/video streaming
- C. VPN
- D. QoS
- E. gaming
- F. remote control of home appliances
- Correct Answer: BEF

QUESTION 5

Match each term on the left to its explanation on the right.

monetization	1.	consulting workshops with the customer and network audit
service growth	2.	automation and management
complexity reduction	334.9	expansion capacity needed
cost optimization	4.	complex billing systems

Select and Place:



Correct Answer:



service growth
complexity reduction
cost optimization

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