

650-752^{Q&As}

Advanced IP NGN Architecture Sales

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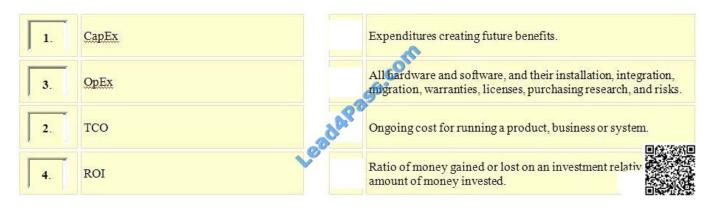
QUESTION 1

Match the terms on the left to the explanations on the right.

	CapEx	1.	Expenditures creating future benefits.
	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
	тсо	003.	Ongoing cost for running a product, business or system.
	ROI	4.	Ratio of money gained or lost on an investment relativ amount of money invested.
Select and	Place:		
	CapEx	1.	Expenditures creating future benefits.
	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
	тсо	903.	Ongoing cost for running a product, business or system.

Correct Answer:

ROI



Ratio of money gained or lost on an investment relati

amount of money invested.

QUESTION 2

What are the three primary developments that influence modern networks? (Choose three.)

A. social networks

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- B. location-based services
- C. working from the office
- D. instant messaging
- E. wireline connectivity
- F. use of narrowband access networks

Correct Answer: CDE

QUESTION 3

Identify the two advantages that the Cisco IP NGN framework provides. (Choose two.)

- A. various services over a common infrastructure
- B. narrowband access with a limited number of services
- C. mobile access to services
- D. no QoS mechanism required for end customer traffic

Correct Answer: AC

QUESTION 4

Match each term on the left to its explanation on the right.

monetization	1.	consulting workshops with the customer and network audit
service growth	2.	automation and management
complexity reduction	BAA.	expansion capacity needed
cost optimization	4.	complex billing systems

Select and Place:

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monetization	consulting workshops with the customer and network at	udit
service growth	2. automation and management	
complexity reduction	expansion capacity needed	75ekt 🗉
cost optimization	4. complex billing systems	

Correct Answer:



QUESTION 5

Who are the two key stakeholders in a company that is enabled with Cisco IP NGN? (Choose two.)

- A. telecommunications manager
- B. technician
- C. financial manager
- D. field engineer

Correct Answer: AC

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