



Advanced IP NGN Architecture Sales

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QUESTION 1

Which management platform is used for managing the experience lifecycle in Cisco product offering?

- A. Cisco Prime NCS
- B. CiscoWorks LMS version 4.0
- C. Cisco Secure Manager
- D. Cisco SDM

Correct Answer: B

QUESTION 2

What are the two primary access technologies that are used for residential customers? (Choose two.)

- A. Metro Ethernet
- B. 3G and 4G mobile access
- C. cable
- D. xDSL
- E. WiMax
- Correct Answer: CD

QUESTION 3

Which three services are offered in the business segment of Cisco IP NGN? (Choose three.)

- A. Layer 3 VPN and Layer 2 VPN
- B. cloud services
- C. Cisco VideoScape
- D. point-to-point communication
- E. triple play
- F. quad play

Correct Answer: ABD

QUESTION 4



Identify the two advantages that the Cisco IP NGN framework provides. (Choose two.)

- A. various services over a common infrastructure
- B. narrowband access with a limited number of services
- C. mobile access to services
- D. no QoS mechanism required for end customer traffic

Correct Answer: AC

QUESTION 5

What are two benefits of using Cisco Fixed Services? (Choose two.)

- A. simplified engagement model
- B. introducing higher OpEx
- C. expanding ROI interval
- D. simplified delivery model
- E. increased risk
- Correct Answer: AD

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