



650-752^{Q&As}

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QUESTION 1

Which tool, that is available on Cisco.com, does Cisco use to succeed against the competition?


- A. data sheets
- B. battlecards
- C. presentations
- D. demonstrations

Correct Answer: D

QUESTION 2


Match the terms on the left to the explanations on the right.

<input type="checkbox"/>	CapEx	1.	Expenditures creating future benefits.
<input type="checkbox"/>	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
<input type="checkbox"/>	TCO	3.	Ongoing cost for running a product, business or system.
<input type="checkbox"/>	ROI	4.	Ratio of money gained or lost on an investment relative to amount of money invested.



Select and Place:


<input type="checkbox"/>	CapEx	1.	Expenditures creating future benefits.
<input type="checkbox"/>	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
<input type="checkbox"/>	TCO	3.	Ongoing cost for running a product, business or system.
<input type="checkbox"/>	ROI	4.	Ratio of money gained or lost on an investment relative to amount of money invested.



Correct Answer:



1.	CapEx	Expenditures creating future benefits.
3.	OpEx	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
2.	TCO	Ongoing cost for running a product, business or system.
4.	ROI	Ratio of money gained or lost on an investment relative to amount of money invested.



QUESTION 3

What is the challenge for the modern service provider who wants to monetize the various services?

- A. a billing system that supports all services enabled in the network
- B. video broadcasting
- C. different types of access technologies
- D. MPLS over IPv4

Correct Answer: B

QUESTION 4

Identify the two advantages that the Cisco IP NGN framework provides. (Choose two.)

- A. various services over a common infrastructure
- B. narrowband access with a limited number of services
- C. mobile access to services
- D. no QoS mechanism required for end customer traffic

Correct Answer: AC

QUESTION 5

Which option is a major pillar of the Cisco IP NGN architecture?

- A. managed and cloud services
- B. QoS services
- C. VoIP services



D. assistance services

Correct Answer: A

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