# 650-752 ${ }^{\text {Q\&As }}$ 

Advanced IP NGN Architecture Sales

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## QUESTION 1

Match the terms on the left to the explanations on the right.

| CapEx |  |
| :---: | :---: |
| OpEx |  |
| TCO |  |
| ROI |  |

1. Expenditures creating future benefits.

Allhardware and software, and their installation, integration,
2. Aigration, warranties, licenses, purchasing research, and risks.
3. Ongoing cost for running a product, business or system.
4. Ratio of money gained or lost on an investment relativ amount of money invested.

Select and Place:


1. Expenditures creating future benefits.
2. All hardware and software, and their installation, integration, tiigration, warranties, licenses, purchasing research, and risks.
3. Ongoing cost for running a product, business or system.
4. Ratio of money gained or lost on an investment relativ amount of money invested.

Correct Answer:

| 1. | CapEx |  | Expenditures creating future benefits. |
| :--- | :--- | :--- | :--- | :--- |

## QUESTION 2

Which type of Cisco routers would you choose for the core layer of the Cisco IP NGN architecture?
A. Cisco CRS-3 Carrier Router System
B. Cisco ASR 9000 Series Aggregation Services Routers
C. Cisco 3900 Series Routers
D. Cisco ASR 1000 Series Aggregation Services Routers

Correct Answer: A

## QUESTION 3

What are the three primary developments that influence modern networks? (Choose three.)
A. social networks
B. location-based services
C. working from the office
D. instant messaging
E. wireline connectivity
F. use of narrowband access networks

Correct Answer: CDE

## QUESTION 4

Service providers are offering which three services to their customers who have Connected Life at Home service? (Choose three.)
A. HD video
B. Cisco TelePresence
C. VPN
D. program guides
E. media sharing

Correct Answer: ABE

## QUESTION 5

What are the three major areas of business where Cisco is facing competition from its market rivals? (Choose three.)
A. Cloud services
B. Network infrastructure

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C. Client services
D. Monetization solutions
E. Capital services
F. Application solutions

Correct Answer: BCD

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