



# 650-281<sup>Q&As</sup>

UCS: C-Series Servers for Account Manager Exam

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#### QUESTION 1

Which two actions should you perform to profile a prospective customer?

- A. Engage internal support.
- B. Interview key stakeholders.
- C. Develop an engagement plan.
- D. Present a service-level agreement.
- E. Pursue a demo workshop

Correct Answer: BC

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#### QUESTION 2

A prospective client wants to know more about the importance of a Cisco Unified Computing System in today's IT industry. What would you tell them?

- A. A Cisco Unified Computing System is needed because organizational and management costs have gone down.
- B. A Cisco Unified Computing System is important because of the rapid evolution of the Internet.
- C. A Cisco Unified Computing System is essential because more servers and switches are being deployed without significant advancement in management integration.
- D. A Cisco Unified Computing System is important because platform costs remain flat, but management costs are increasing dramatically.

Correct Answer: D

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#### QUESTION 3

Which environments are best for Cisco UCS C-Series Rack-Mount Server installations?

- A. Enterprise data centers, branch offices, and remote offices
- B. Commercial-sized graphic design firms
- C. Small offices with limited technology
- D. Large data centers with an established server and switch framework

Correct Answer: A

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#### QUESTION 4



The Cisco UCS C250 M1 server helps increase performance for large-data-set workloads and database management. What are the two features of C250?

- A. Reduced power needs
- B. Fixed I/O
- C. High bandwidth I/O
- D. Large memory
- E. Managed user accounts
- F. Automated backup

Correct Answer: CD

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#### QUESTION 5

Cisco UCS C-Series Rack-Mount Servers come with internal local storage. The C-Series Servers are capable of which RAID configuration?

- A. RAID 2 and 3
- B. RAID 1 and 2
- C. RAID 3 and 4
- D. RAID 0 and 1

Correct Answer: D

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