



# 650-177<sup>Q&As</sup>

SMB Solutions for Account Managers

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### QUESTION 1

If you have Cisco integrated services router and need to upgrade the Cisco IOS image, which kind of Cisco Support services do you need?

- A. CiscoSMARTNet onsite
- B. Cisco TAC
- C. Advanced Hardware Replacement
- D. Software Support

Correct Answer: D

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### QUESTION 2

Which Cisco Small Business wireless product can be used to connect the network of a office building to a warehouse across the street?

- A. WAP2000
- B. WET200
- C. WAP200
- D. WAP200E

Correct Answer: B

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### QUESTION 3

Select the three foundational hardware components that comprise the Smart Business Communication System. (Choose three.)

- A. IPcelerate IPsmartSuite
- B. Cisco Unified Communication 500 series
- C. Catalyst Express
- D. CiscoUnifiedCallConnector
- E. Cisco Monitor Directory
- F. Cisco 500seriesphones

Correct Answer: BCF

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#### QUESTION 4

Which Cisco Small Business router features a 4-port Fast Ethernet integrated switch but not wireless capabilities?

- A. RV016
- B. RV082
- C. RVL200
- D. RVS4000

Correct Answer: C

#### QUESTION 5

Cisco Small Business products address which installation requirement more effectively than standard Cisco products?

- A. wireless technology integration
- B. use of advanced reporting functions
- C. VPN technology integration
- D. minimal technical complexity

Correct Answer: D

Cisco and Cisco Small Business Products difference is below:



- More technical networking competency
- Requires configuration and management proficiency (IT staff member, VAR)

- Less technical networking competency
- Some options, such as Voice, Storage and Surveillance, require outside assistance (IT professional, VAR)



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