



650-177^{Q&As}

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QUESTION 1

Identity authentication, protocol encryption, secure guest access, voice over WLAN features, and a small device footprint are all highlights of what product in the wireless technology market?

- A. wireless monitoring device
- B. wireless LAN controller
- C. wireless bridge
- D. wireless management device
- E. access point

Correct Answer: B

WLAN controller features are below: Centralized management User and network configuration Dynamic RF management Optimal wireless coverage Advanced security Secure user and guest access Mobility services Voice over wi-fi

QUESTION 2

What three features that are included with the purchase of a Cisco SA 520? (choose three)

- A. ProtectLink Gateway
- B. DMZ
- C. business-grade firewall
- D. VPN capabilities
- E. Cisco Intrusion Prevention System
- F. Cisco Small Business Pro Service

Correct Answer: BCD

QUESTION 3

What are two benefits for prospects, derived from the Cisco SBR methodology? (Choose two.)

- A. creates a link between business and IT planning
- B. increases profitability
- C. increases customer loyalty



D. lowers TCO

Correct Answer: AD

QUESTION 4

Which two types of information might be found at the Small Business Partner Central website? (Choose two.)

- A. sales program information
- B. online product ordering
- C. technology partner products and services
- D. product information on theData Center products-
- E. specialization and certification details

Correct Answer: ABCE

QUESTION 5

In which areas do SMBs tend to require better products than found in retail stores?

- A. voice, intranet, and security
- B. wireless, intranet, and wide-area networking
- C. wireless, security, and voice
- D. security, voice, and wide-area networking

Correct Answer: C

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