



650-177^{Q&As}

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QUESTION 1

Which three are components of the Cisco SMARTnet service? (Choose three.)

- A. cases opened via e-mail or telephone at any time.
- B. NBD callback from specialized engineers during regular business hours
- C. advanced replacement on the next business day
- D. Support for every Cisco product
- E. support for low-end products only
- F. immediate support from the Cisco TAC engineers

Correct Answer: CDF

QUESTION 2

What are two security features of the Cisco Secure Router 500 Series? (Choose two.)

- A. Cisco Intrusion Prevention System
- B. Cisco Unified Wireless Networking
- C. Cisco ASA Hardware Firewall
- D. Cisco IOS Software Firewall
- E. Cisco IOS Easy VPN

Correct Answer: AD

QUESTION 3

Which Cisco resource provides partners with pre-tested and flexible solutions that mitigate risk and provide investment protection for their customers?

- A. Quote Builder
- B. Cisco Small Business NFR Program
- C. SMB University
- D. Smart Designs
- E. Cisco Capital

Correct Answer: D



QUESTION 4

Which Cisco program supports the building and sustaining of profitable small business practice by providing a breadth of products and services designed for your customers needs?

- A. Small Business Accelerator
- B. Smart Sales Framework
- C. Smart Designs
- D. Smart Business Roadmap
- E. Small Business Advantage

Correct Answer: A

QUESTION 5

Which Cisco Small Business portfolio product is targeted to customers who leverage technology as a strategic advantage in their business?

- A. Cisco Small Business Series
- B. Cisco Integrated Services Routers
- C. Cisco Partner Development Funds
- D. Cisco Small Business Pro Series
- E. Cisco Catalyst Switches

Correct Answer: D

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