



# 648-375<sup>Q&As</sup>

Cisco Express Foundation for Systems Engineers

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### QUESTION 1

Which of the following statements correctly describes the Cisco WAAS portfolio?

- A. Cisco WAAS is available as WAAS Mobile, WAAS Express, WAAS ISR modules, WAAS appliances, and vWAAS.
- B. Cisco WAAS is available as WAAS Mobile, WAAS Express, WAAS ISR modules, WAAS on SRE for ISR G2, WAAS appliances, vWAAS, and WAAS PC.
- C. Cisco WAAS is available as WAAS Mobile, WAAS Express, WAAS ISR modules, WAAS on SRE for ISR G2, WAAS appliances, vWAAS, WAAS PC, and WAAS Server
- D. Cisco WAAS is available as WAAS Mobile, WAAS Express, WAAS ISR modules, WAAS on SRE for ISR G2, WAAS appliances, and vWAAS.
- E. Cisco WAAS is available as WAAS Express, WAAS ISR modules, WAAS on SRE for ISR G2, WAAS appliances, vWAAS, and vWAAS.

Correct Answer: D

[http://www.cisco.com/en/US/prod/collateral/modules/ps2797/ps9750/data\\_sheet\\_c78-605215.html](http://www.cisco.com/en/US/prod/collateral/modules/ps2797/ps9750/data_sheet_c78-605215.html)

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### QUESTION 2

Which statement is correct about Cisco Validated Designs?

- A. Cisco Validated Designs consist of systems that are designed, tested, and documented to facilitate and improve customer deployments.
- B. Cisco Validated Designs do not support any designs that include third-party devices.
- C. Cisco Smart Business Architectures guides are called Cisco Validated Designs.
- D. SMARTnet provides access to a demonstration lab for each validated design.

Correct Answer: A

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### QUESTION 3

Which three of the following protocols are first-hop redundancy protocols? (Choose three.)

- A. HSRP
- B. VRRP
- C. GSRP
- D. GLBP

Correct Answer: ABD

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Explanation: Link : [http://en.wikipedia.org/wiki/First\\_Hop\\_Redundancy\\_Protocols](http://en.wikipedia.org/wiki/First_Hop_Redundancy_Protocols)

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#### QUESTION 4

Which two capabilities does Cisco SecureX give organizations for their BYOD solutions? (Choose two.)

- A. integration with unified policy
- B. limited endpoint device choice
- C. efficient security policy with disabled cloud-based services
- D. persistent security for traditional PCs and for mobile devices
- E. use of wired and wireless access but not VPN access

Correct Answer: AD

Explanation: Link :

[http://www.cisco.com/en/US/prod/collateral/vpndevc/ps5712/ps11637/ps11195/qa\\_c67-703415\\_ns1167\\_Networking\\_Solutions\\_Q\\_and\\_A.html](http://www.cisco.com/en/US/prod/collateral/vpndevc/ps5712/ps11637/ps11195/qa_c67-703415_ns1167_Networking_Solutions_Q_and_A.html)

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#### QUESTION 5

Which statement best describes total cost of ownership (TCO)?

- A. TCO is the same as the sum of all capital expenditures.
- B. TCO consists of direct costs (CapEx) and indirect costs such as labor and training.
- C. TCO also includes competitive advantage and business growth.
- D. TCO is relevant to the finance manager only.

Correct Answer: B

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